



FIABCI 64th World Congress

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Innovation in Sustainable Development TAICHUNG, TAIWAN

Organizers:



www.fiabci64.tw

Mikihisa Hirai

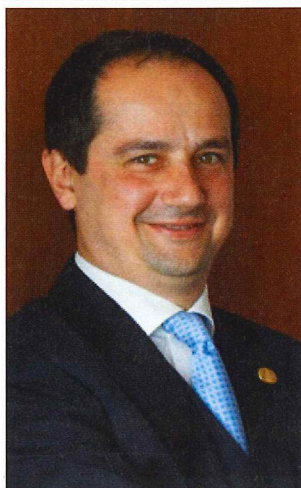
Cross Border Real Estate Investments and Japanese Markets



- Mr. Hirai has over 25 years of real estate, financing and management experience in Japan and the United States. Mr. Hirai oversees all of IDERA's operations, strategic developments and international client relations.
- Mr. Hirai joined APJ in 2004 as President. Under Mr. Hirai's leadership, the company's asset under management grew from JPY 3 billion to JPY 140 billion at the time of merger with MK Capital Management in May 2012.
- Prior to APJ, Mr. Hirai was CEO at GMAC Commercial Holding Asia and organized the firm's efforts to acquire business of Nippon Asset Management (former Japan Leasing).
- Mr. Hirai started and spent a large part of his career at Bank of Tokyo-Mitsubishi UFJ.
- Mr. Hirai holds bachelor's degree in economics from University of Tokyo and master of business administration from Tuck School of Business at Dartmouth College. Mr. Hirai serves on the Council of Governors for Asia Pacific Real Estate Association.

Antonio Campagnoli

Real Estate, Why to Deal with Europe



Antonio Campagnoli is one of the founding members of IL PUNTO Real Estate Advisor srl / CORFAC International, Italian affiliate of QIMMO, and he is responsible for part of the advisory services provided. Previous experiences include primary international law firms. His main focus of interest in the real estate field is: industrial and office investments, real estate due diligence, deal structuring, feasibility analysis, title insurance, real estate capital market and banking regulator.

Antonio has a degree in Law cum laude, he is admitted to the Milan Bar as "avvocato".

He is a member of SIOR, IRWA, ISIVI, AICI and FIABCI (International Real Estate Federation). Antonio is currently FIABCI European President elected.

He has recently co-authored several books including the Italian version of the "European Valuation Standards" by Franco Angeli (2008) and he has organized several events and conference in order to offer his know how and experience to the benefit of the real estate market in general.