



Press Release
2 ottobre 2015

**"IL PUNTO / CORFAC International" presents at EXPO Real
the Real Estate Transactional Insurance Guidance**

*The advisor of Milan will present at its booth A2.030 EXPO Real, the Real Estate Transactional Insurance Guidance. "Transforming the legal risk from a qualitative one to a quantitative one helps international investors to approach complex tasks such as NPL, disposal of State assets and liquidation of real estate funds" explains **Antonio Campagnoli**, partner of IL Punto / CORFAC International*

At EXPO Real in Monaco of Bavaria October 5, 2015 at 14.00 at Stand A2.030 IL PUNTO / CORFAC International will present the **Real Estate Insurance Transactional Guidance** that highlights the skills and the practical applications of a tool insurance increasingly required by international operators to obtain an insurance guarantee against a long list of Representation & Warranties (including urban planning aspects and tax). The presentation will be also attended by **Michael Wright**, Business Development Consultant **DUAL Asset Underwriting**.

In the case of purchase of "distressed" assets or NPL portfolio, in particular foreigners investors are kept to cover specific known risks detected by the due diligence as well as unknown risks related to the lack of guarantees issued by the seller against legal defects.

In the current Italian market, where there are numerous NPL portfolio transactions or winding up of real estate funds, this tool facilitates the investor transforming legal risk from a qualitative one to a quantity one.

Regarding "IL PUNTO Real Estate Advisor srl / CORFAC International"

IL PUNTO is an independent real estate advisory firm part of CORFAC International alliance with over 56 offices and 2,500 employees globally.

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