

Your Network/**CORFAC International**



Since 1989, CORFAC International has been the place for **independent, entrepreneurial** commercial real estate brokerage firms to do business with like-minded professionals **worldwide**. From office investment to industrial leasing to retail property sales, CORFAC's referral network is the best platform in today's market to get deals done.

CORFAC firms work together to deliver the highest standard of client service while creating unmatched results and forming solid relationships. Our global alliance of **80 member offices** completed **11,000 commercial real estate** lease and sales transactions totaling **500 million square feet** valued in excess of **\$8.5 billion** last year.

“CORFAC is the only remaining global refuge for independent brokerage firms who wish to steadfastly maintain their independence.”

Tom Martindale, SIOR, President, TRI Commercial/CORFAC International, San Francisco



CORFAC IS THE LEADING INDEPENDENT GLOBAL NETWORK IN REAL ESTATE. | **LOCALLY OWNED. GLOBALLY CONNECTED.**
www.corfac.com

“When we decided to expand our manufacturing capabilities in the southeastern part of the United States, we asked Weber Wood Medinger/CORFAC International for their assistance. They established relationships with chambers of commerce, state personnel, economic development agencies, brokers, and contractors in six cities in four different states. We ultimately decided to develop a building, and WWM helped us interview and select a build-to-suit contractor. WWM was invaluable to us in every phase of this project.”

Dennis Puening, Chief Financial Officer, Cleveland Steel Container Corporation



GLOBAL / INDEPENDENT / NETWORK / ENTREPRENEURIAL / RELATIONSHIPS / COLLABORATION / INTEGRITY / RESULTS

WHY CORFAC?

CORFAC's independently owned member firms form one of the most unique business networks in today's commercial real estate market. Our trusted professional network provides a proven, clear-cut alternative to the larger real estate brokerage groups. How do we do this?

- **A REFERRAL NETWORK** of 60 North American offices and 20 global offices in Europe, South America and Asia.
- CORFAC firms **KEEP 100%** of their transaction commissions.
- The ability to **REMAIN** an **INDEPENDENT**, locally owned and branded brokerage.
- Suite of **INDUSTRY-LEADING TECHNOLOGY** platforms and marketing tools at a substantially discounted rate.
- Direct access to each firm's principals and **TOP DECISION MAKERS**.
- The sharing of **BEST PRACTICES** among the **INDUSTRY'S LEADING PROFESSIONALS**.
- **BRAND-BUILDING** marketing and public relations in top global, national, regional and local real estate media outlets.

WHO WE ARE

We are about **PEOPLE**, **PASSION** and a deep commitment to **EXCELLENCE** in delivering value-added **SERVICES** for our clients. Many of CORFAC's 1,000 members hold professional designations from commercial real estate's most elite global organizations, including the **CCIM**, **CPM**, **CRE**, **MCR**, **RICS** and **SIOR** designations.

CONTACT CORFAC INTERNATIONAL to learn more about joining the globe's most experienced, independent network of brokerage professionals. Call us at (224) 257-4400 or jonathan@corfac.com.



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